



Earnings Release

2Q21 and 6M21

Disclaimer

This presentation brings statements about future events that are subject to risks and uncertainties. Such statements are based on our Management's beliefs and assumptions and on information that the Company currently has access to. Statements about future events include information regarding our intentions, beliefs or current expectations, as well as those of the members of the Management Board and Company Directors.

Disclaimers according to the statements and the information about the future also include information about possible or presumed operating results, as well as statements preceded by, followed by or that include the words "believes", "may", "will", "continue", "expects", "anticipates", "intends", "plans", "estimates" or similar expressions.

The statements and information are not guarantees of future performance. They involve risks, uncertainties and assumptions because they are related to future events and, therefore, depending on circumstances that may or may not occur. Future results and value creation for our shareholders may differ materially from those expressed or implied by the statements made about the future. Many of the factors that will determine these results and values are beyond our ability to control or predict.

Kleber Gomes

Chief Executive Officer

#1 year Cultural Transformation

Play to Win

Care for People

Connected with the World

“A company with aligned
CULTURE and **VALUES**
allowing engagement,
working in Harmony and
RESULTS”



Highlights

- Accelerating Strategic Planning
- ESG: materiality matrix
- Innovation and digitalization-oriented initiatives
- Animal health market: 16.5% growth in 2020 (SINDAN)



Performance

- Production Animals:
 - External scenario remains favorable, encouraging investments in animal health
 - Relationship with customers directly impacts the increase demand generation and sales conversion
- Companion Animals:
 - Increasingly supported by the growth drivers
 - Revenue growth and gross margin improvement
- International Operations:
 - Relationship with customers, ensuring expansion of operations
 - Net revenue growth in local currency and positive impact of the exchange rate

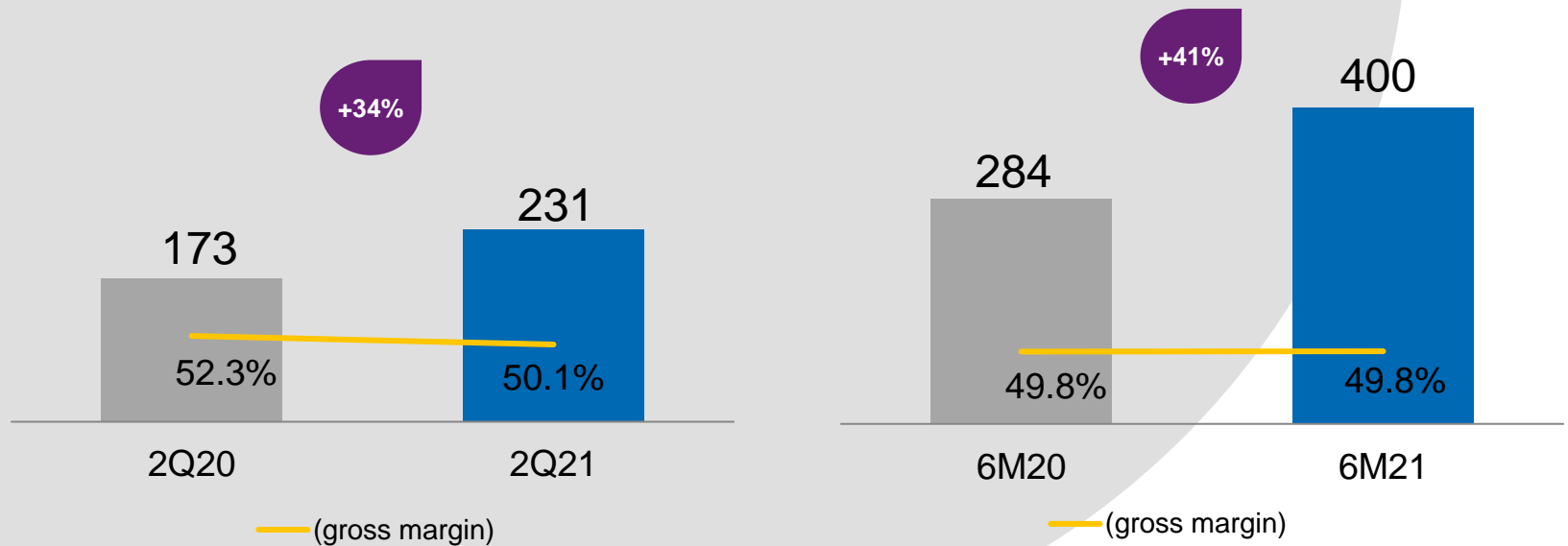


Marcelo Silva

CFO and IRO

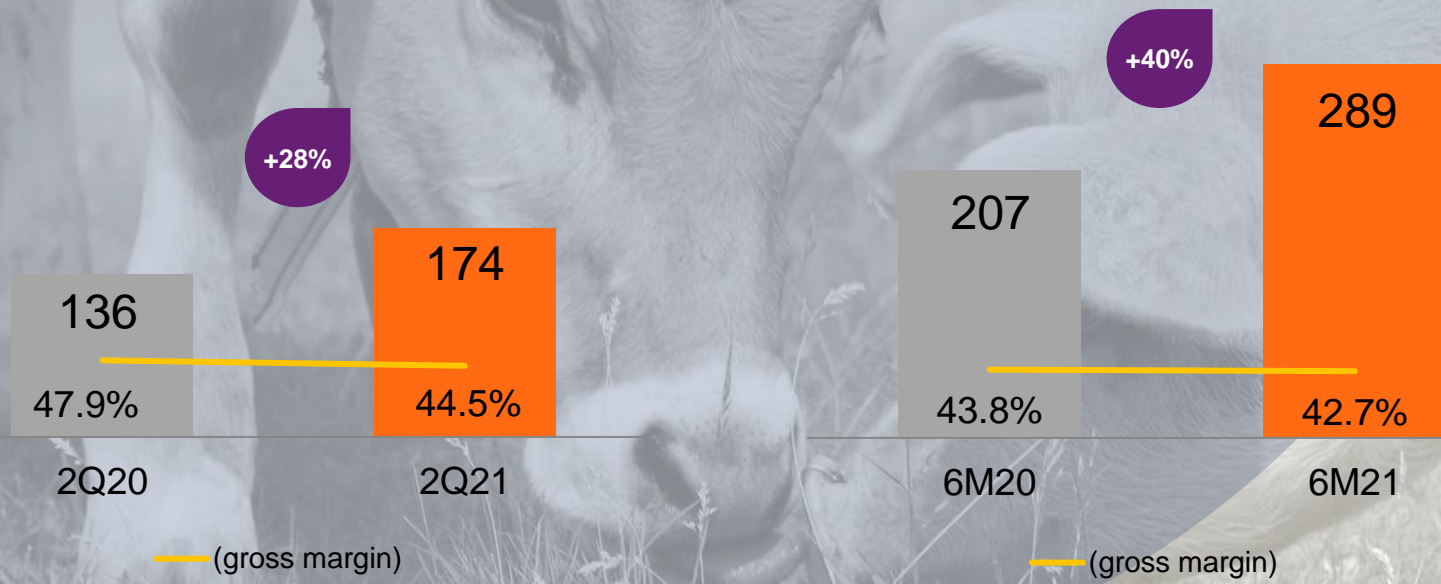
Consolidated Results

Total Net Revenue and Gross Profit



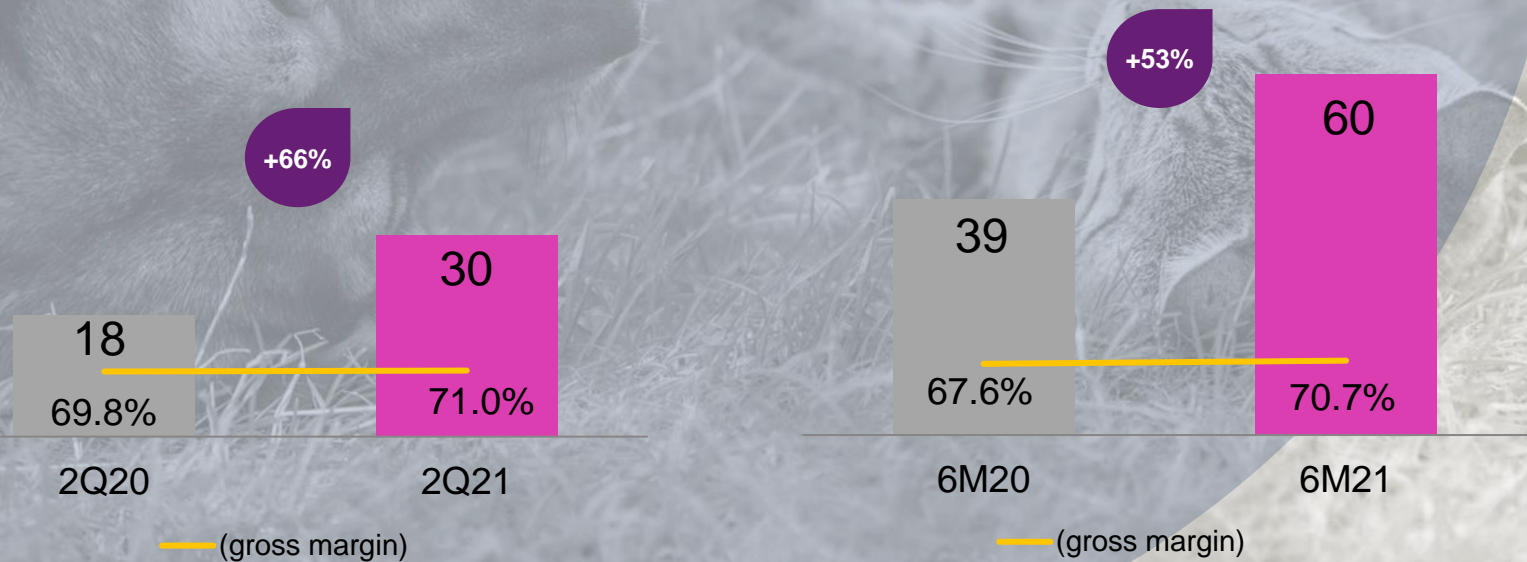
Production Animals

Total Net Revenue and Gross Profit



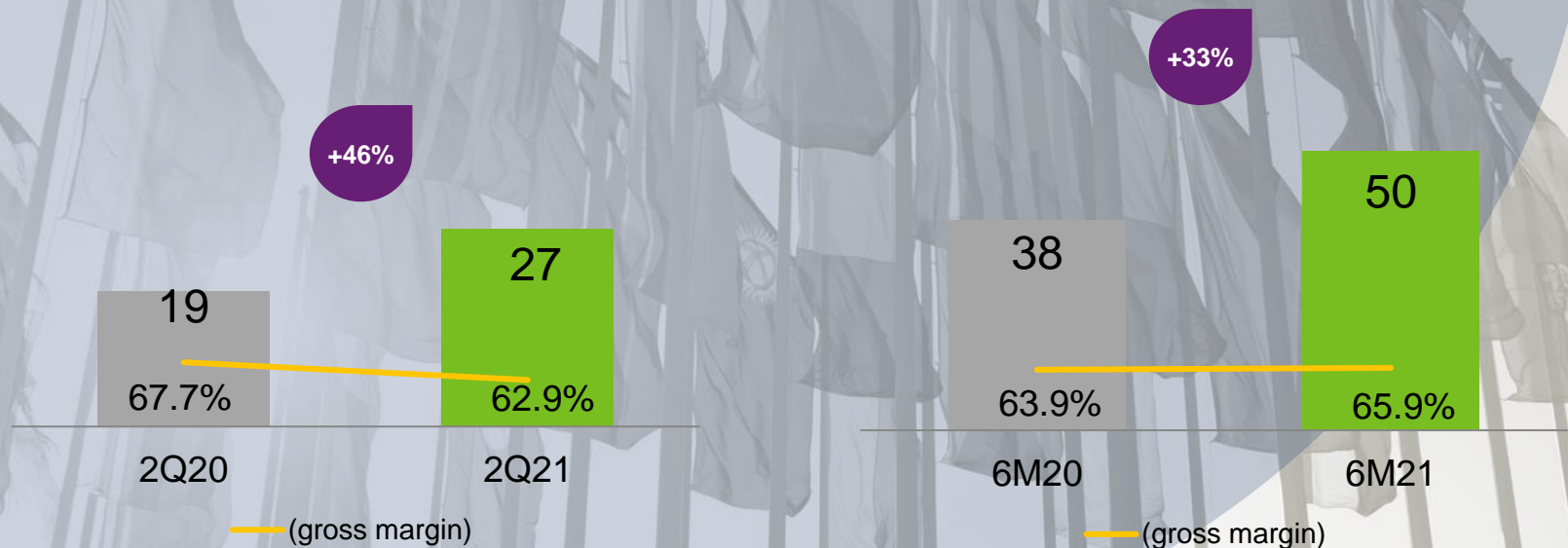
Companion Animals

Total Net Revenue and Gross Profit

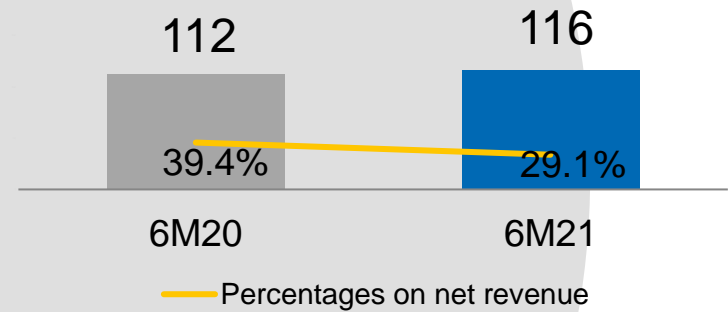
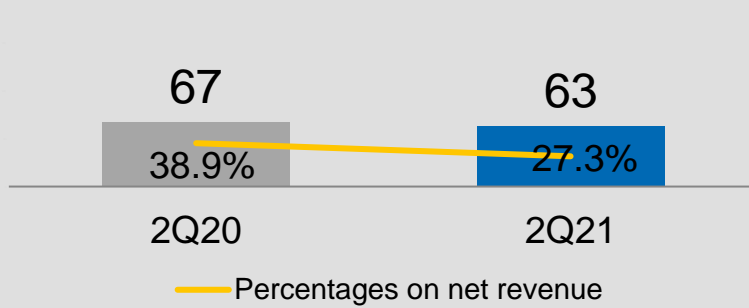


International Operations

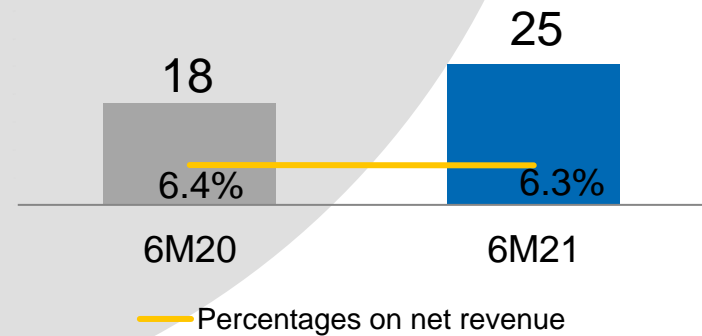
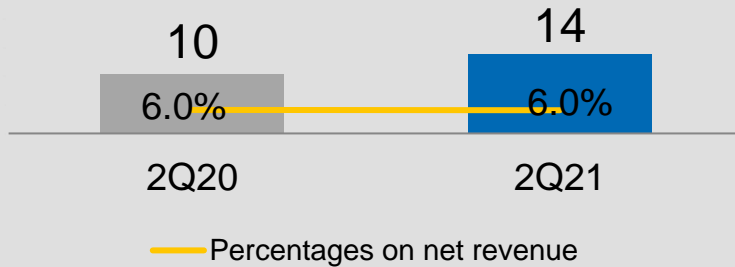
Total Net Revenue and Gross Profit



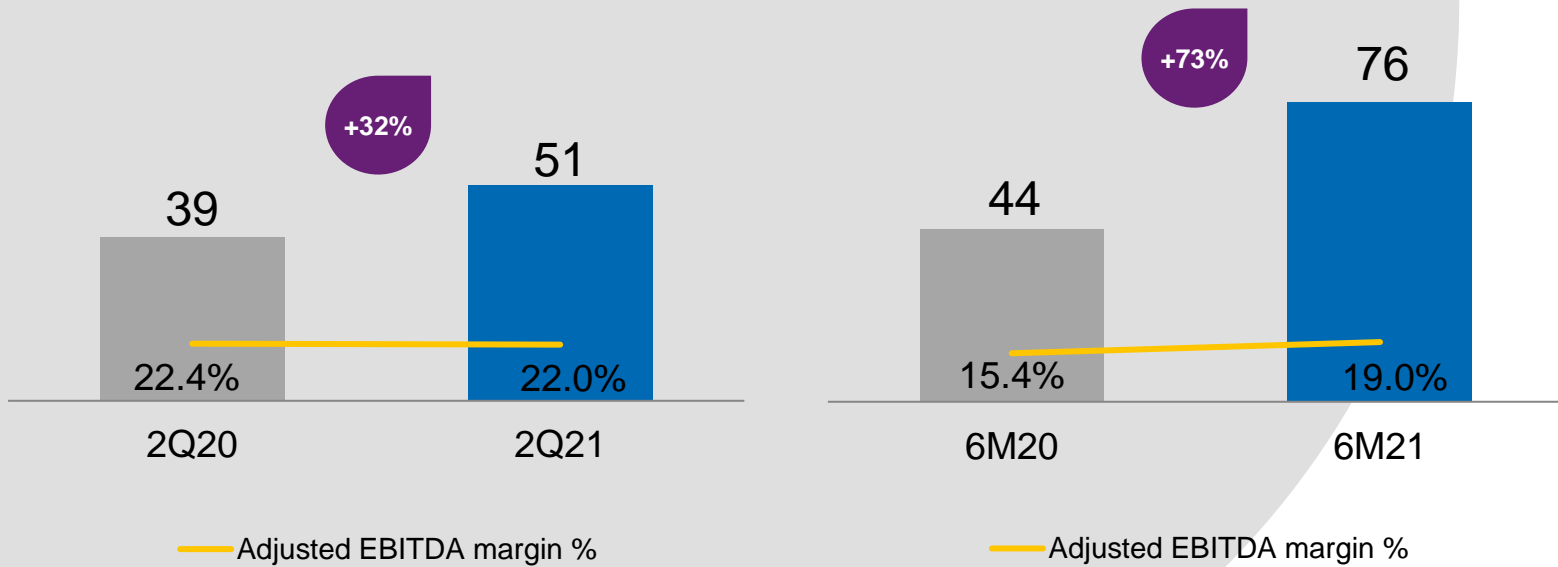
SG&A



R&D Expenses

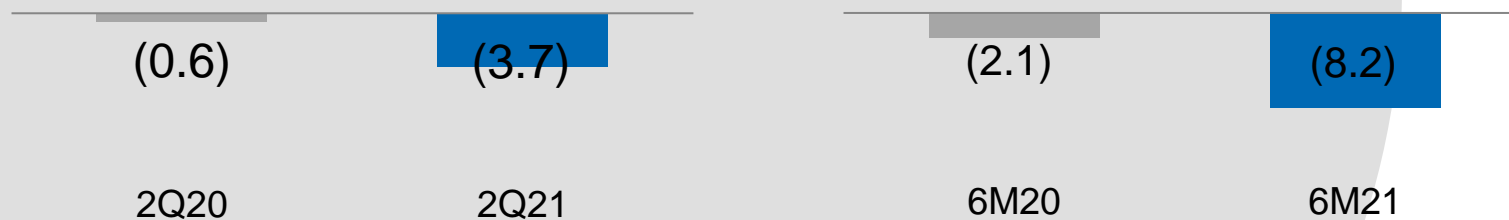


Adjusted Ebitda



Net Financial Expense and Income Tax

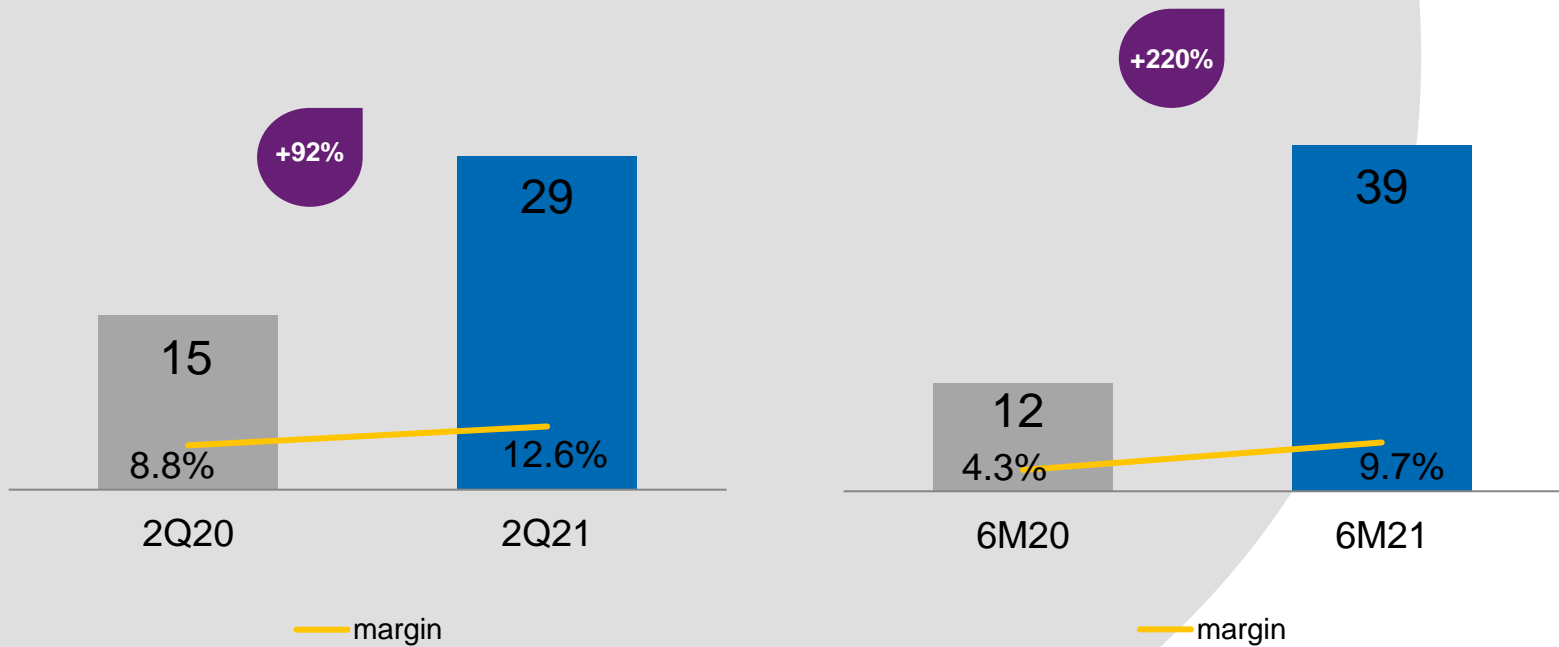
Net financial expense



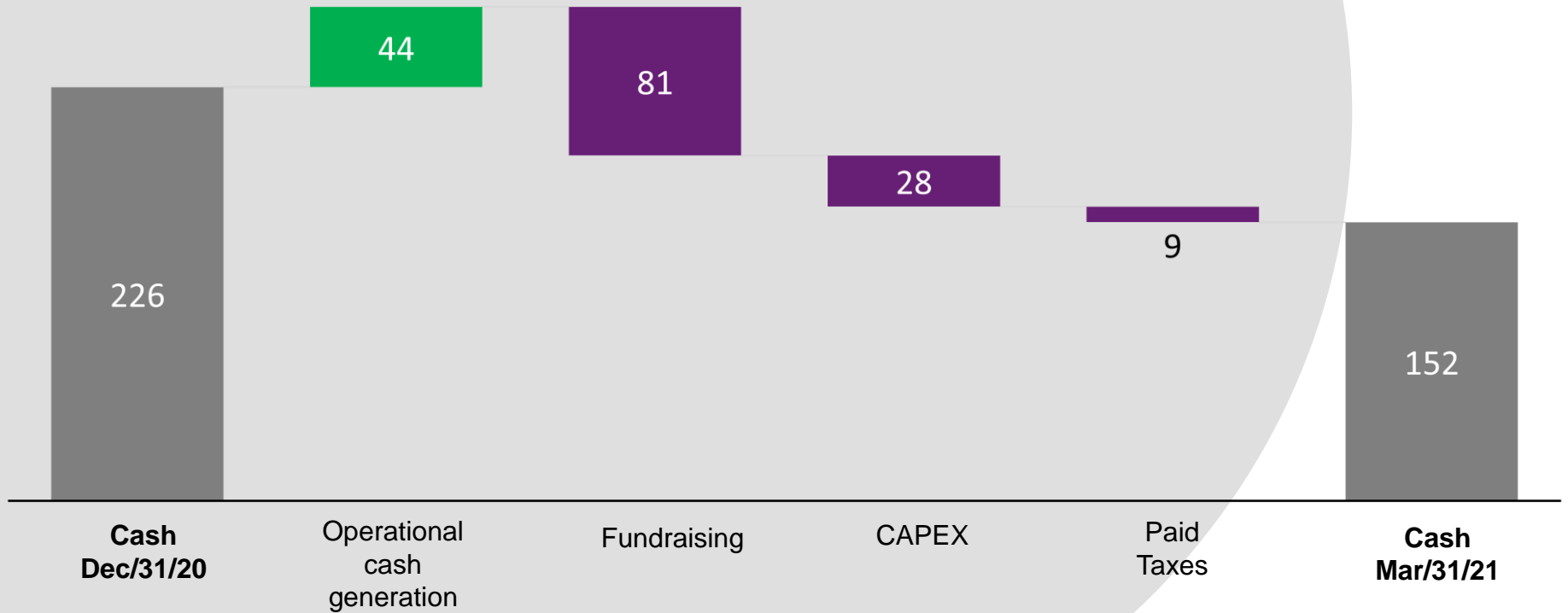
Income tax



Adjusted Net Profit

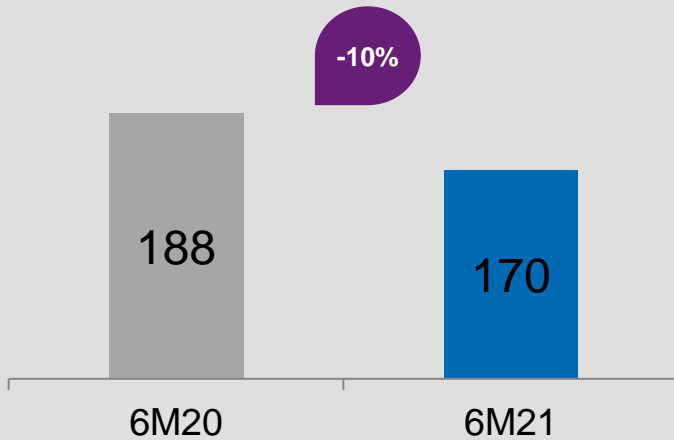


Generation of Cash

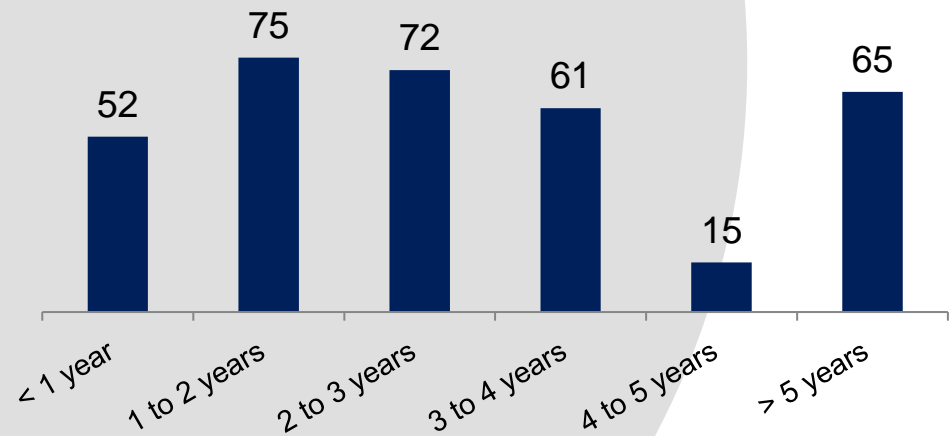


Indebtedness

Net Debt



Aging of bank indebtedness



1.62x

0.97x

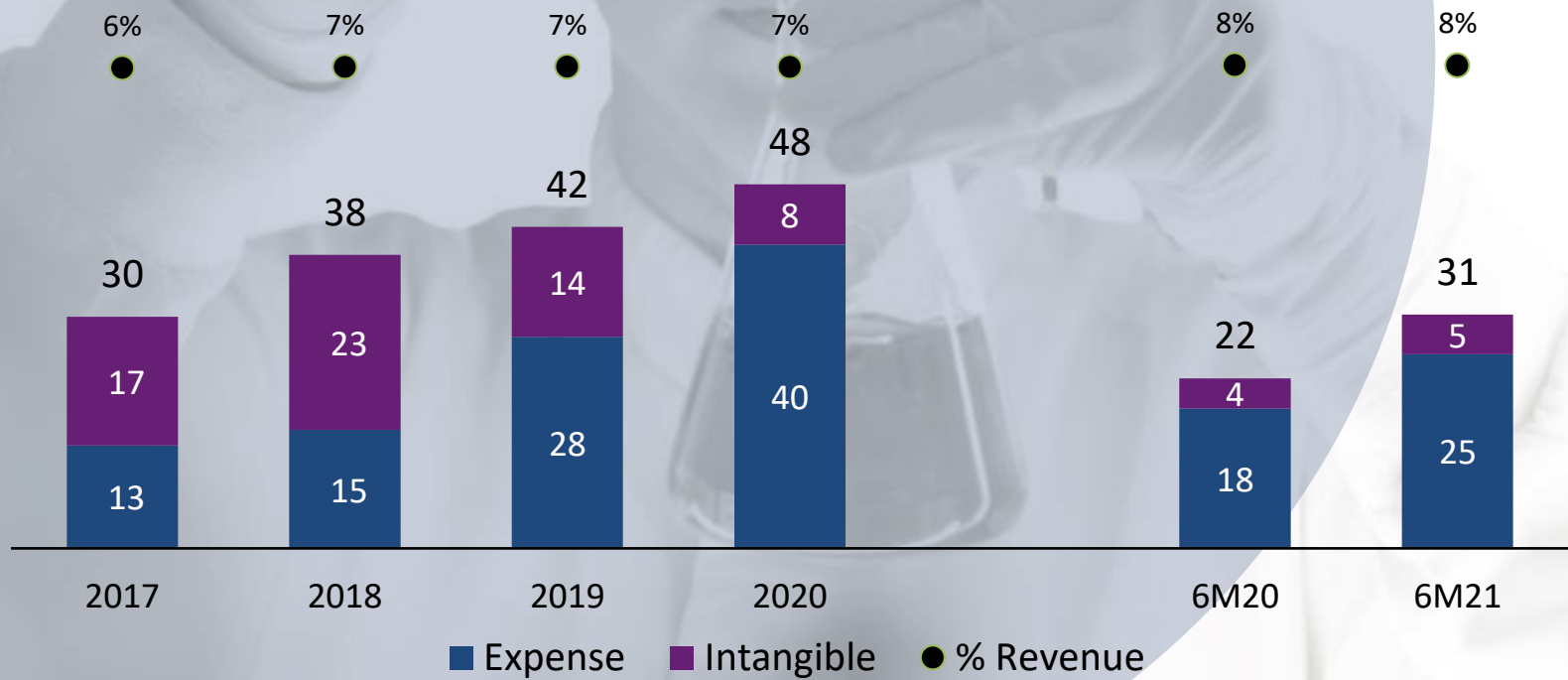
Net Debt/EBITDA

5.19%

6.15%

Annual Average interest on debt

R&D Investments





Q&A

Ourofino Saúde Animal
Participações S.A. (B3: OFSA3)
Investor Relations



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