

**Kleber Gomes**

Presidente

# Highlights

- 2020 and 2021 were the 2 best years in Ourofino history
- 2021 beats 2020 record high
  - 24% growth in revenues and 32% growth in net income
  - 2020 and 2021 combined: revenue growth of 46% and net profit growth of 141%
- Only made possible by the best in class team that is also culturally
- Growth drivers cristal clear
- Strategic planning being fully executed
- Our goal is to become most admired company in Latin America



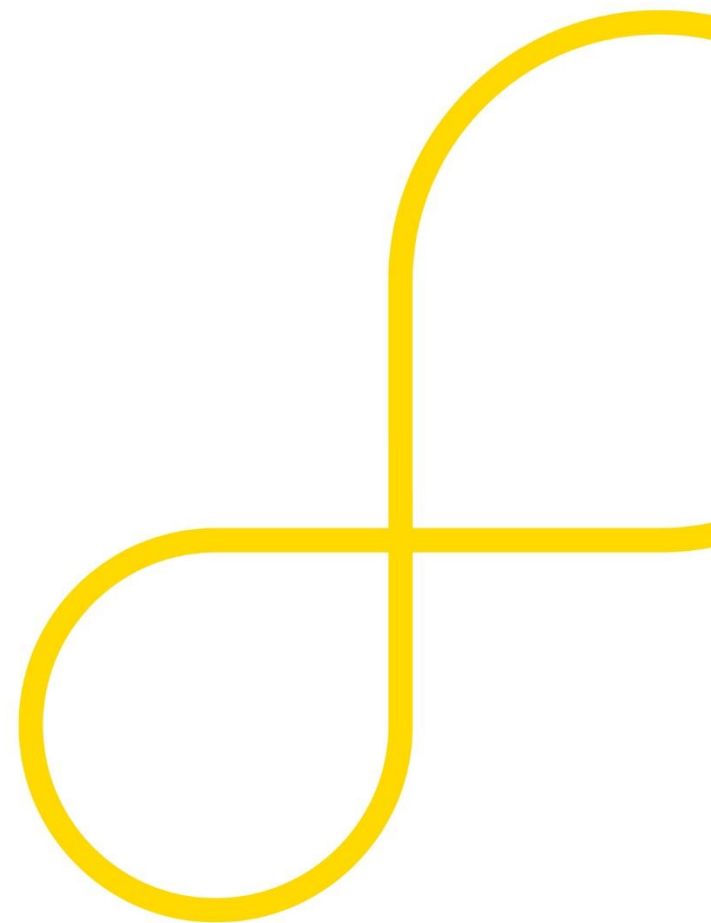
# Ourofino Saúde Animal é premiada como melhor empresa das Américas Latina e do Sul pela Animal Health.

2022

Cuidamos  
Vencemos obstáculos  
Cuidamos  
Ampliamos o cenário  
Cuidamos  
Aumentamos o portfólio  
Cuidamos  
Investimos  
Inovamos  
Transformamos  
Reimaginamos  
Cuidamos de novo



**Animal Health  
Award Winner 2021**



# Highlights

## GPTW award

- 8th place in São Paulo estate countryside

Great  
Place  
To  
Work®

Certificado

20/03/2021 - 20/03/2022

BRASIL





# LANÇAMENTOS

Uma nova geração de vacinas com resultados superiores\*.

## A MELHOR DO FUTURO, REVOLUCIONANDO O AGORA.

Conveniência, eficácia superior e proteção de longa duração contra Pneumonia Enzoótica.



Protocolo de dose única



Antígeno com alta expressão de proteínas externas e alta imunogenicidade



Adjuvante que induz imunidade celular e de mucosa



Duração de imunidade de pelo menos 25 semanas



# Ourovac Raiva

Tenha calma, você previne a raiva com qualidade Oufino.





LANÇAMENTOS

# Adivinha quem voltou? Acertou Na Mosca



# A LINHA DE REPRODUÇÃO DA OUROFINO SE SUPEROU

ourofino.saudeanimal.com



## Supravac® 10 Supere seus resultados

A Supravac® 10 chega para deixar ainda mais completa a Linha de Reprodução da Ourofino.

- Vacina reprodutiva de alta eficácia para bovinos.
- Previne as principais doenças reprodutivas.
- Completa, preventiva e segura.

A Linha de Reprodução da Ourofino é a combinação perfeita para ir além no desempenho saudável e reprodutivo do seu rebanho.



Mira a câmera  
do seu celular para  
o QR Code e confira  
a completa Linha  
de Reprodução  
da Ourofino.

**ourofino**  
saúde animal

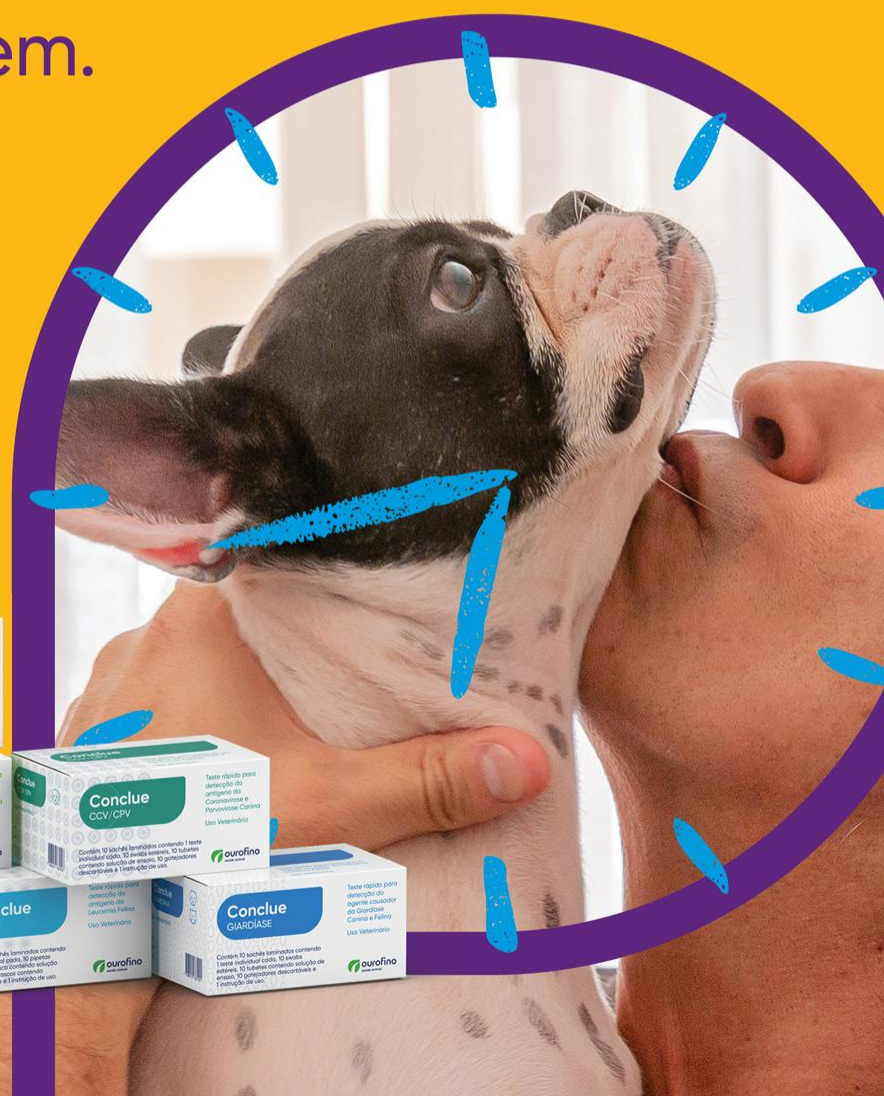


## LANÇAMENTOS

Tem coisas que só com o passar do tempo se resolvem. Outras, quanto menos tempo, melhor.

### Linha Conclue Kit Diagnóstico

Conclusão segura num instante, a favor de quem você ama.







# Highlights

Strong international expansion in Mexico and Colombia





Para cada um  
de nossos clientes,  
**o todo da Nossa Cultura.**



# Highlights

- ESG agenda
- Digitalization advances
- Challenges for 2022

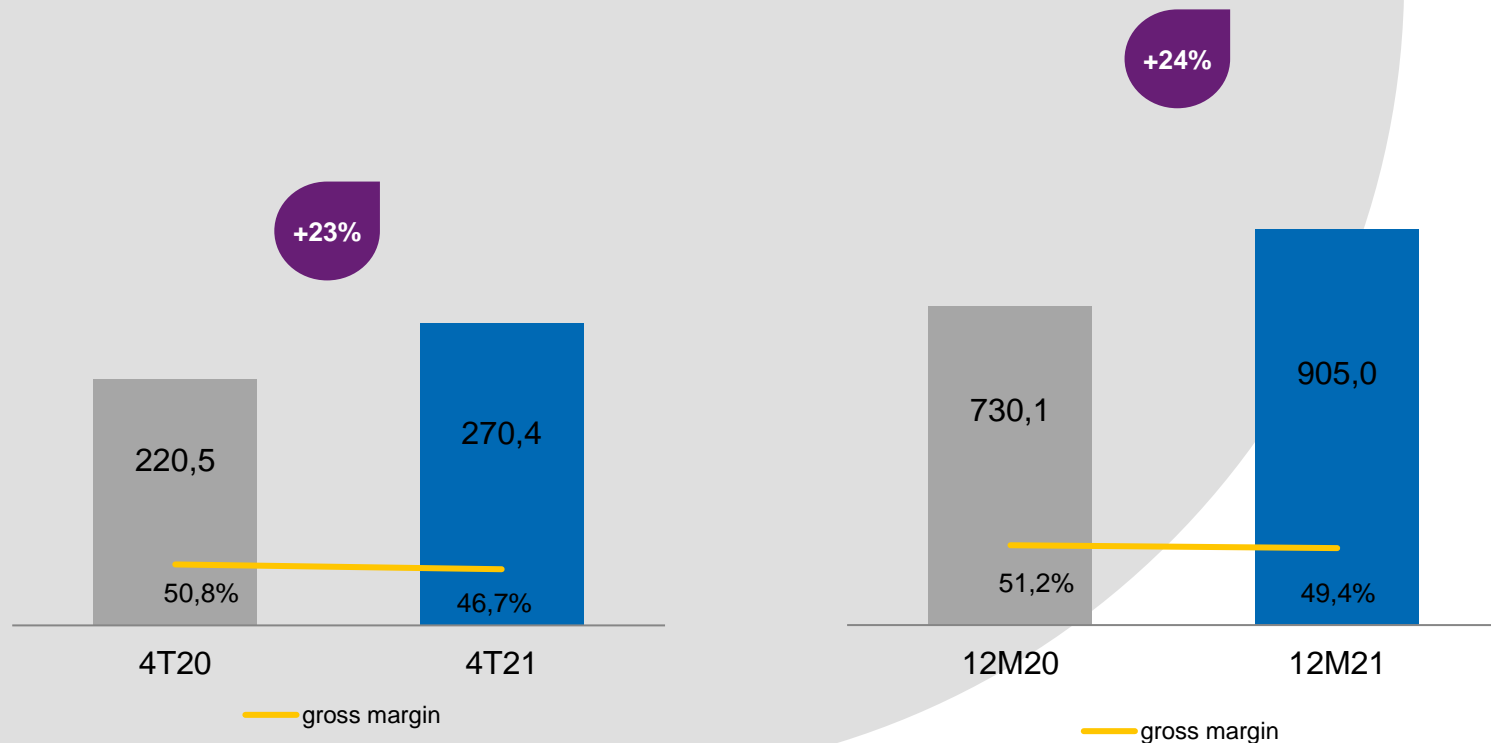


**Marcelo Silva**

**CFO & IRO**

# Consolidated Results

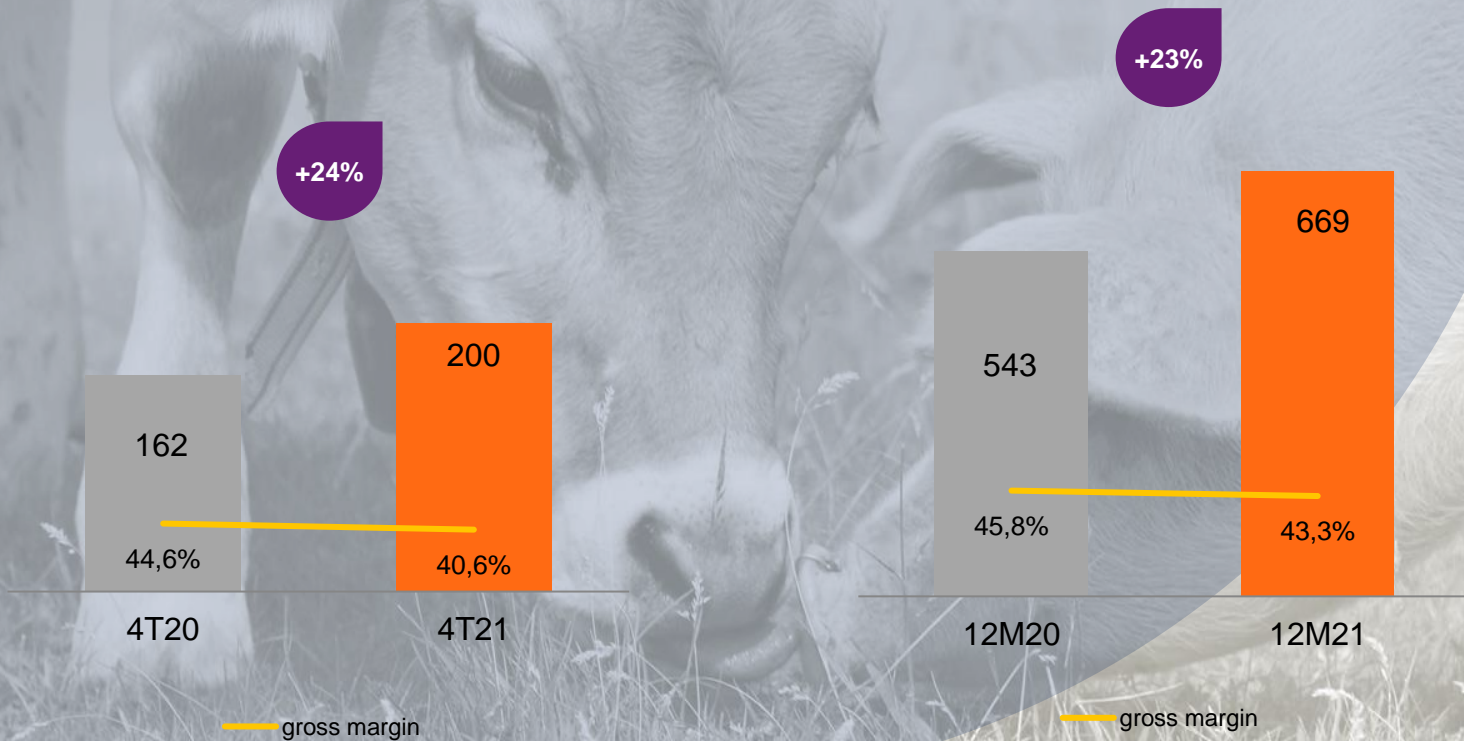
## Total Net Revenue and Gross Profit





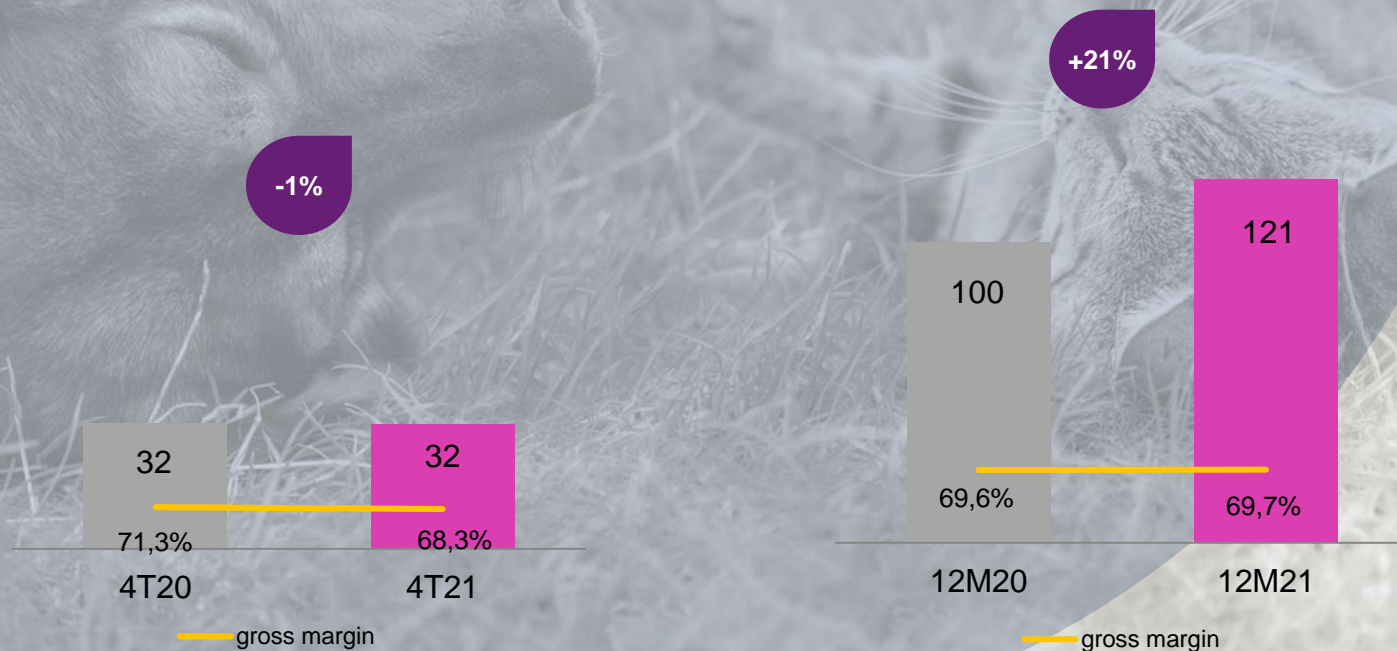
# Production Animals

## Total Net Revenue and Gross Profit



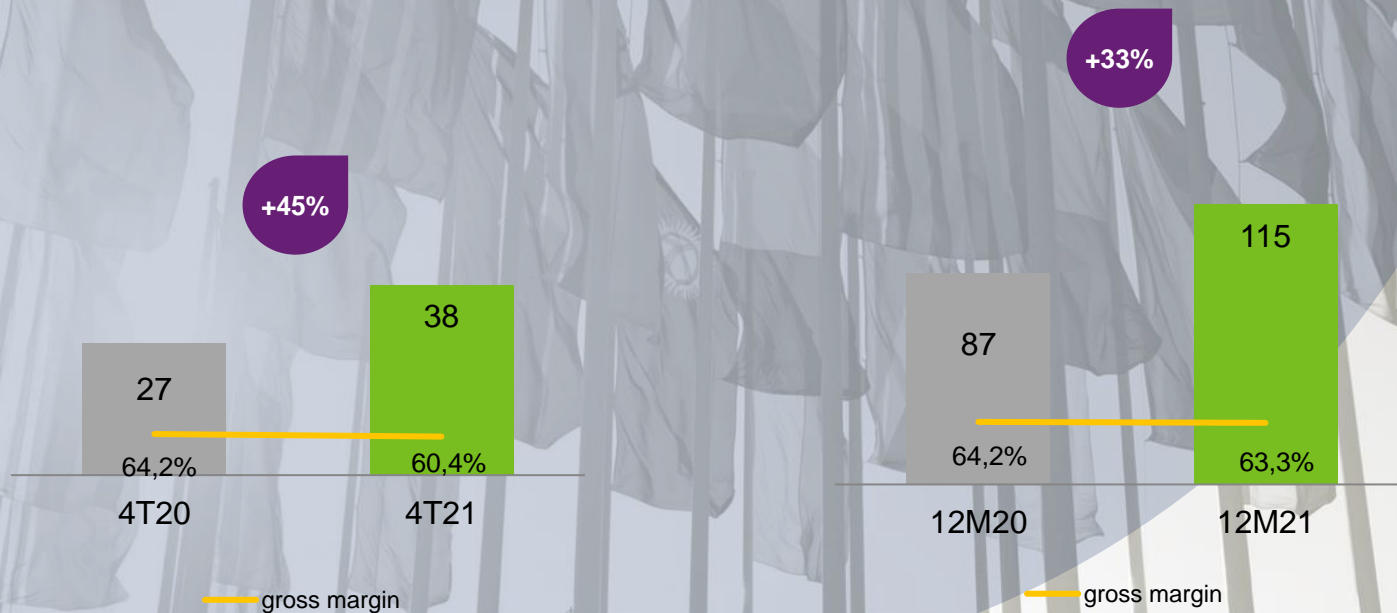
# Companion Animals

## Total Net Revenue and Gross Profit



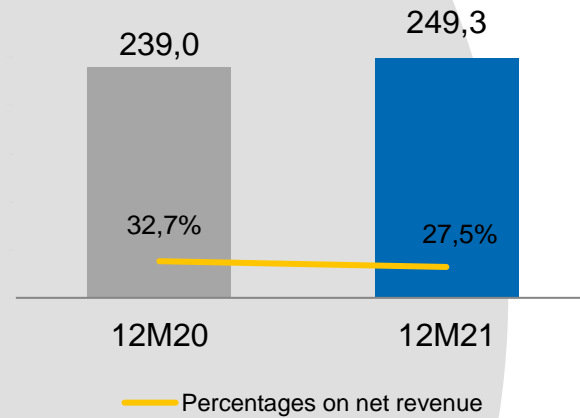
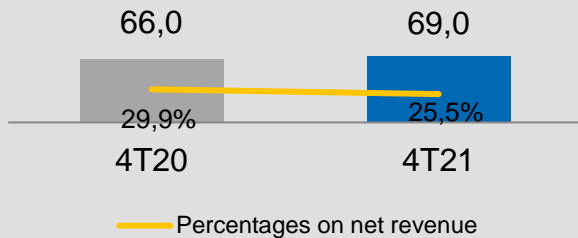
# International Operations

## Total Net Revenue and Gross Profit

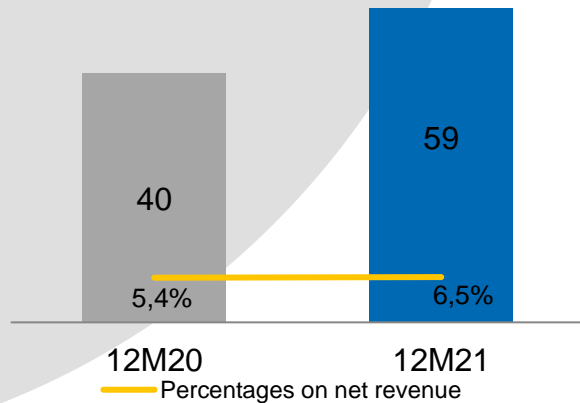
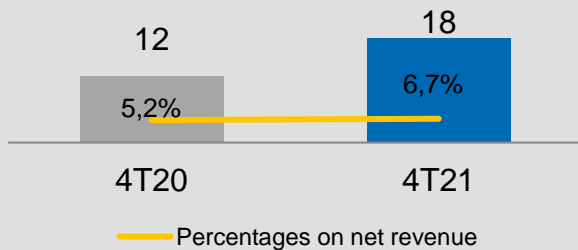




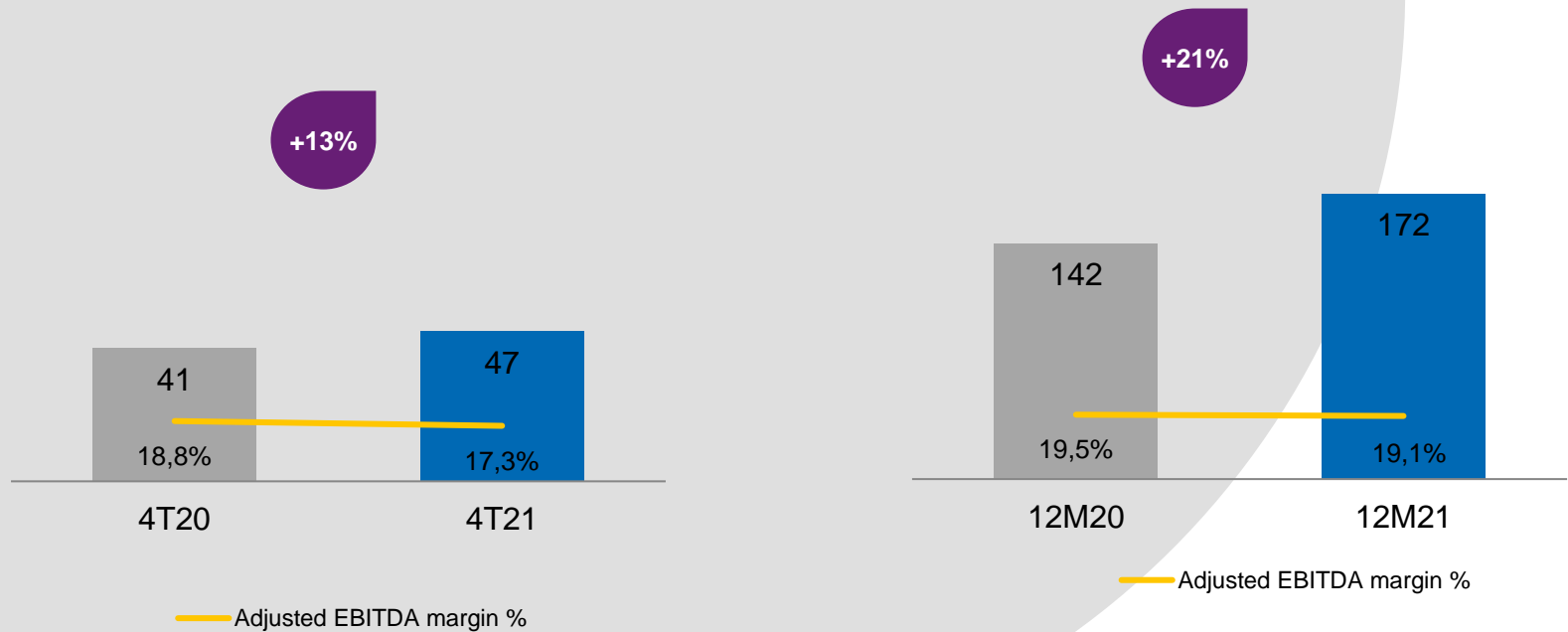
# SG&A



# R&D Expenses



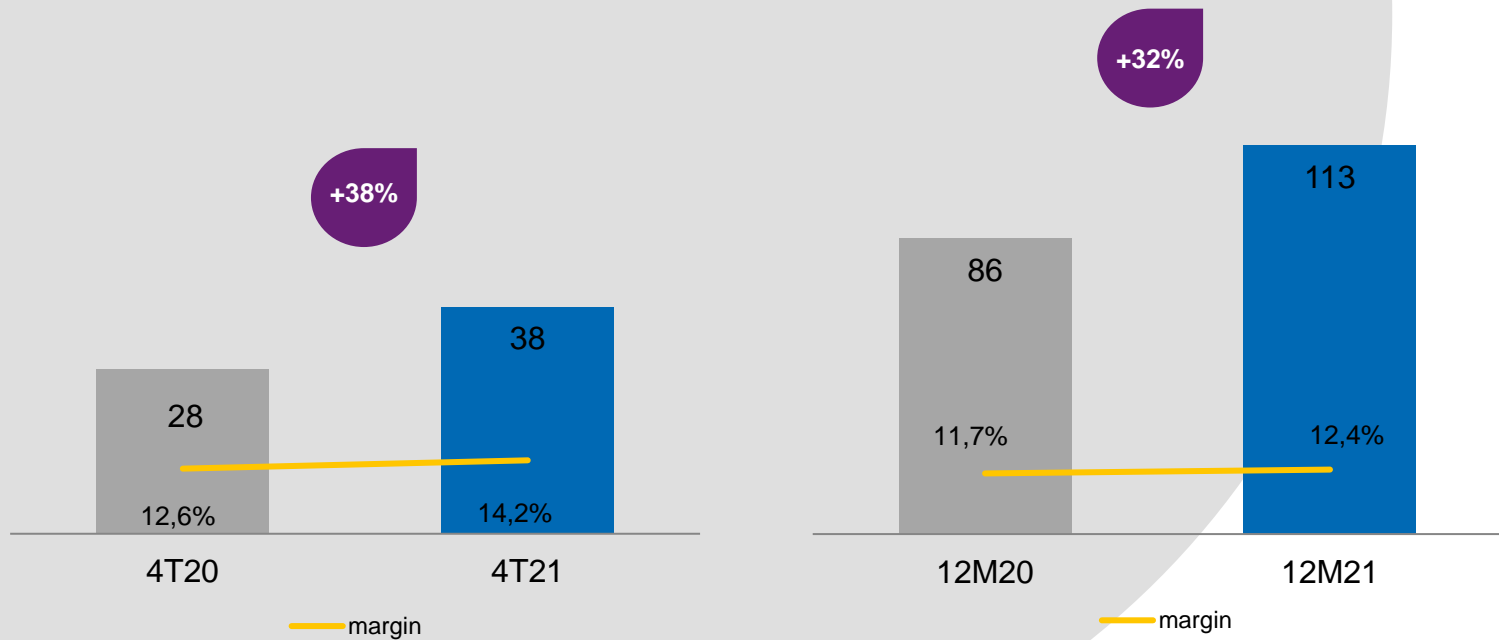
# Adjusted Ebitda



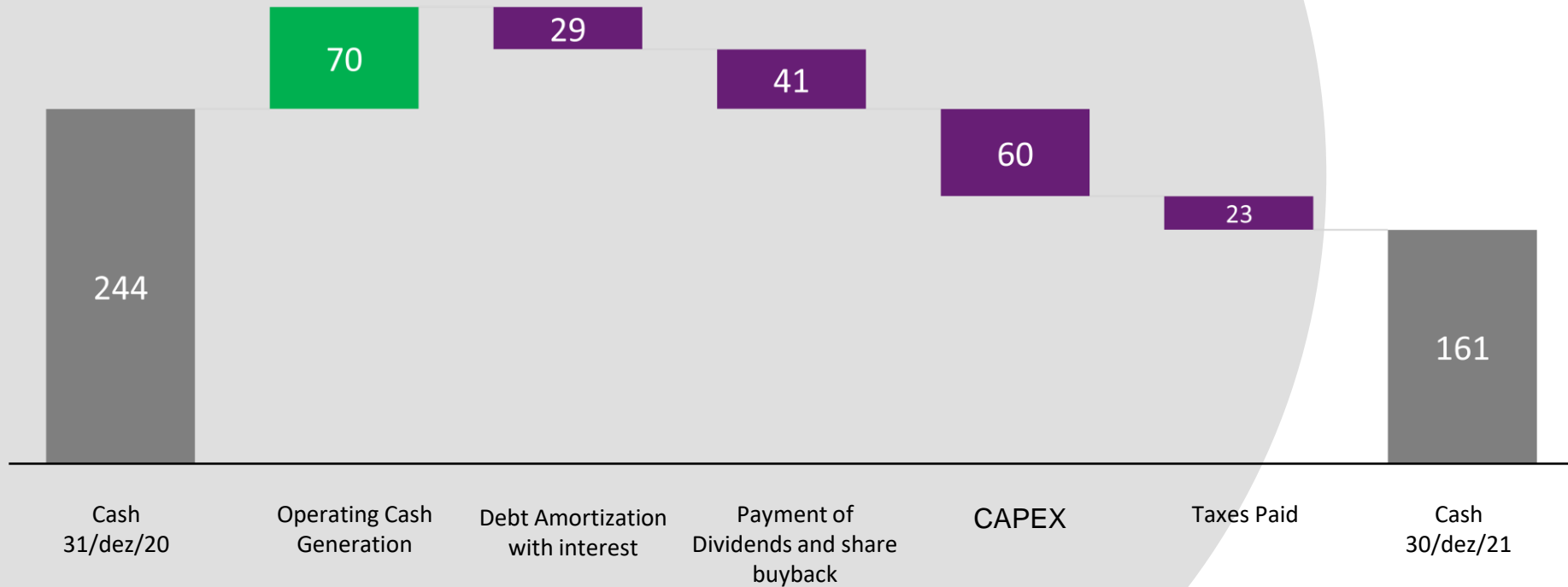
# Net Financial Expense



# Adjusted Net Profit



# Generation of Cash

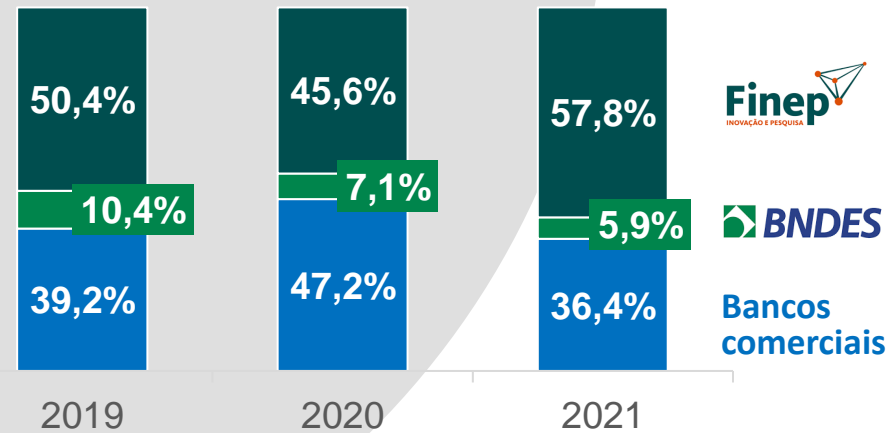
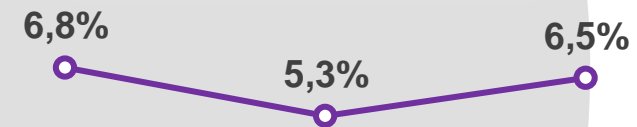
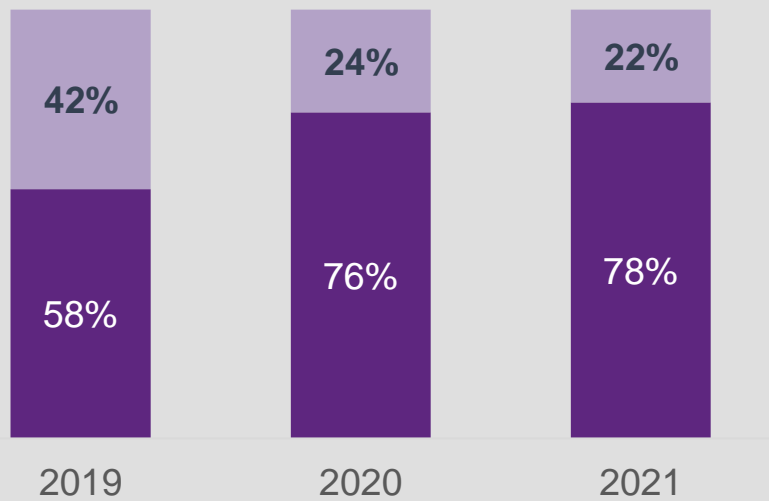




# Capital Structure

■ Long term ■ Short term

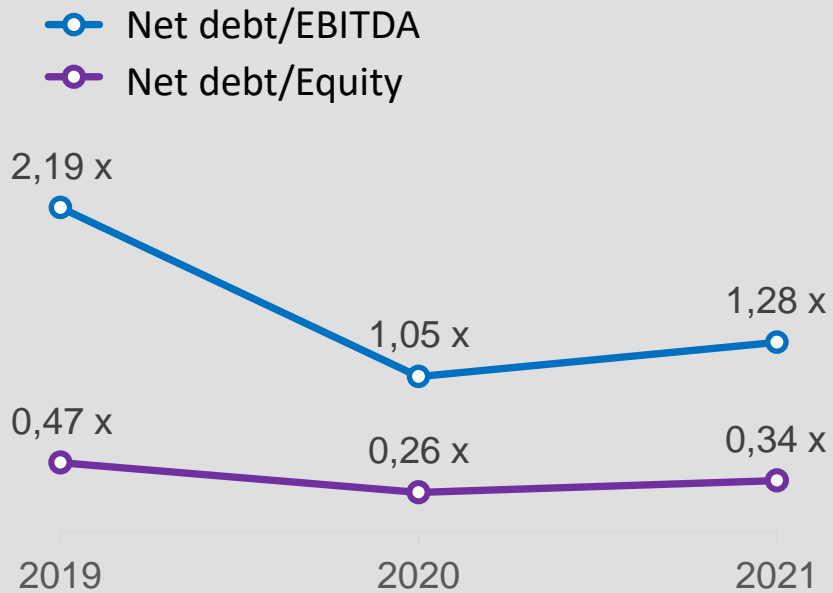
○ Average cost of debt



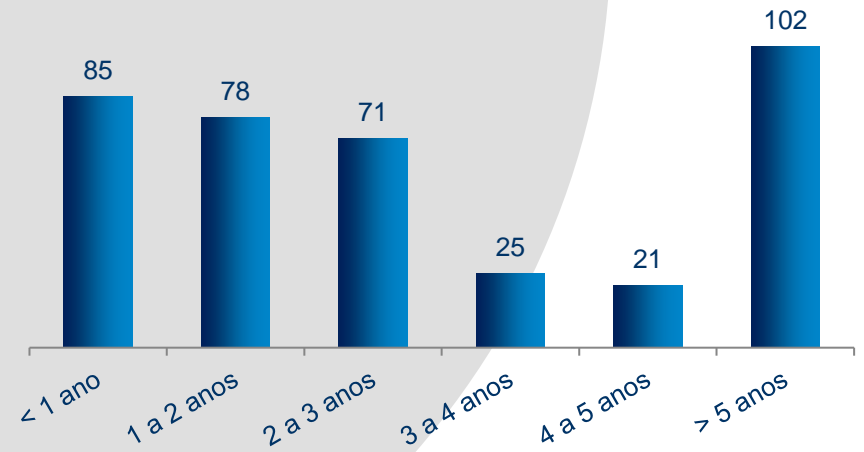
Bancos comerciais

# Capital Structure

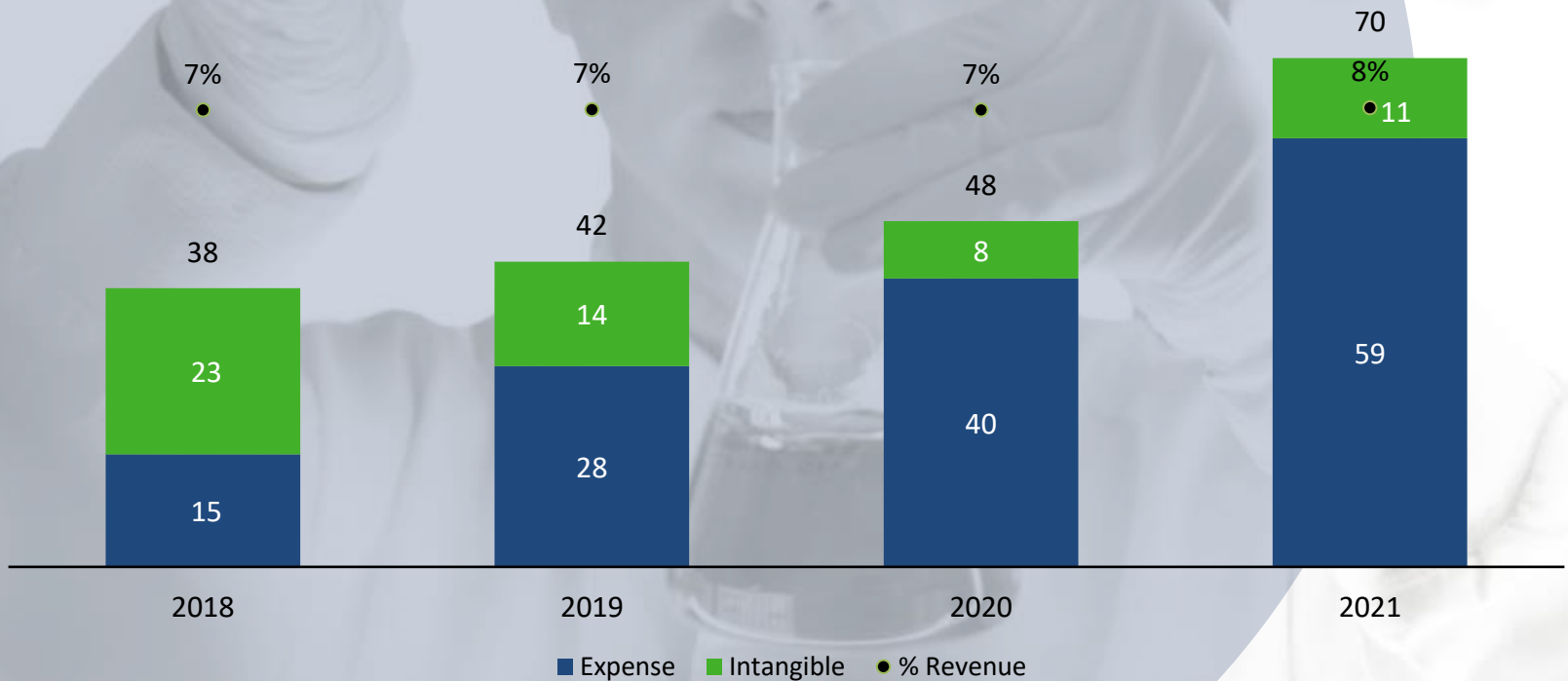
## Leverage



## Debt aging



# R&D Investments





Q&A



**Ourofino Saúde Animal**  
**Participações S.A. (B3: OFSA3)**  
Investor Relations



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